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OCTOBER 20, 1928

J E HOLMES
2100 11TH ST
SACRAMENTO, CAL

302-293





He Prospers Most Who Serves Best

POSSUM HOLLOW GAME FARM

MORE GAME!

Published for the benefit of Possum Hollow friends and customers
and for the inspiration of bird lovers everywhere

"Nothing is ever spared to make Possum Hollow stock the very finest that can be produced"

No. 23

OCT. 20, 1928

MUSKRAT BREEDING

My experience in Muskrat farming, both in pens and marsh, was pretty thoroughly covered in our little booklet, "Fur Breeding For Profit." It has now been a year, however, since that was written. It is natural in an industry as new as this, that this past year would show some very valuable developments. I am surely gratified to be able to tell you that it looks now like the experimental work has been completed, and you and I and others who see the opportunity are now ready to go ahead with pen raising Muskrats in a business like manner on a money-making basis. The wonderful report of the Michigan Mt. Forest Fur Farm, (an average increase of thirty-two young from each adult female), is wonderful and something that will make the whole industry sit up and take notice. Their methods are nearly identical with ours. The idea of a pair of anything costing from \$15.00 to \$30.00 multiplying themselves over fifteen times in a year in a small space four by eight feet is almost beyond belief, but it is a fact. They cost practically nothing to feed. It takes only a little care in your spare time. We never like to figure profits on paper but with this experience coinciding with our own we are safe in telling you now to go ahead and make the most out of it!

In "Fur Breeding For Profit," I recommended a pen twelve feet square, with poultry netting bottom and galvanized sides. We have reduced the size of this pen to four feet wide by eight feet long, galvanized iron sides three feet high, and are now using a galvanized iron bottom. This pen is really a galvanized tank without top. Three feet high, four feet wide, and eight feet long. The Crown Iron Works, Minneapolis, Minnesota, have just such a pen already made at a price of \$15.00 per single pen, or less in quantities. It looks to us like you can't build them in small numbers any cheaper. This pen with a galvanized bottom is set with one end slightly lower than the other and that end has holes punched in it so that any moisture in the pen will drain to that end and run out.

For the beginner we are frank to recommend the purchase of pairs. Breeding in pairs the male can usually be left in with the female all the time. Muskrats with us begin breeding in early February. The young will arrive toward the end of the month. The female will have them hidden in the nest in the pen and, of course, you won't see them until they are about six weeks old. At that time they will be weaned and ready to remove to another pen. The female will then soon have another litter and this procedure may be followed throughout the season. Beginning to look like we will average four or five litters a year with early February production.

When you are breeding one male to a number of females I would keep the male in a separate pen. The fore part of February when you desire to commence breeding

preparations put the male in the pen with the female at night. After two weeks he should be removed and all the females should have young within a period of three weeks. When the young rats are ready to wean they should be removed to another pen and the male can again be returned to the females.

FEEDING AND WATERING

We are feeding our rats now cabbage, apples, pears, and about a tablespoonful of oats per rat about every other day. The cabbage and apples, of course, they get all that they clean up each day. All of that food is available on the farm now at little expense. Most of it would go to waste otherwise and just as with you, the feed cost will amount to practically nothing all year. During the summer time if you are near a Muskrat marsh you could get cattails, wild grass, roots, etc., and it will be the finest thing for them.

They should have water only for drinking. The fountain should be raised so they can't get in it to swim. They do better if they don't have a big pan to swim around in and get everything all dirty and filthy.

NEST

Naturally in such a small pen or tank the occupants must have some place to hide. We lay a few sticks in one end and pile wild hay or grass on top. They will burrow in this pile of hay and fix themselves a nice warm nest a whole lot better than we can do it. The pen that I describe is just three feet high. The Muskrats can't climb it because it is galvanized iron and they can't jump that high to get out. The only cover for the pen is some old boards nailed together about the same size of the pen, but we set it back a little so there is a two foot opening in one end. This gives you room to step in the pen if you want to for watering and feeding and cleaning. It lets sunlight in to keep

the pen sanitary. In case of severe storms or very cold winds it would be well to pull the top over the entire pen. Any snow or rain that blows in, whether the top is opened or closed, won't hurt a bit as the rats will be warm in their nest and the water will merely drain out the low end of the pen.

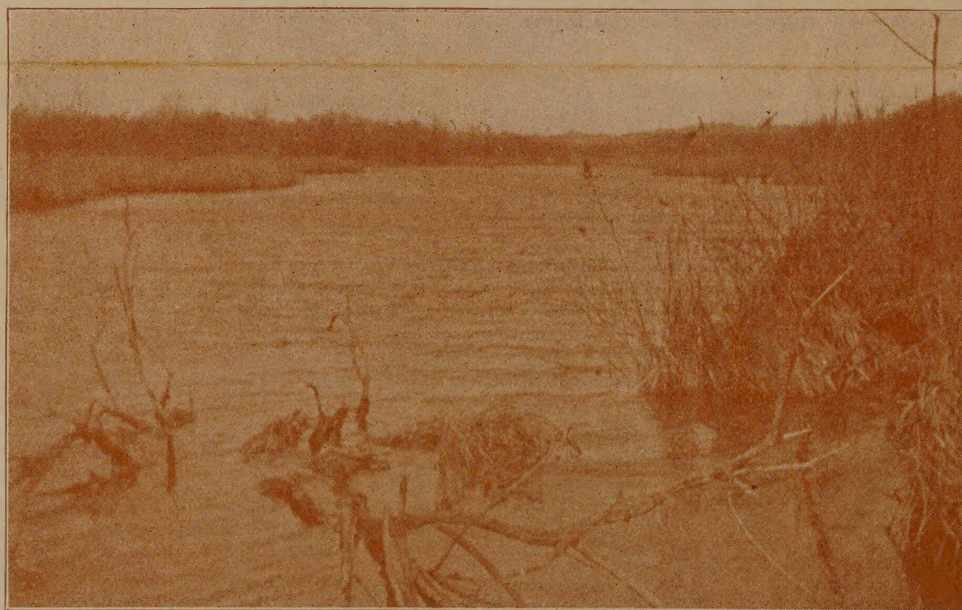
Individual breeders over the country are getting anywhere from \$30.00 to \$50.00 a pair for pen raised rats. You can build up your own market, or if you don't want to be bothered with the trouble of advertising and selling, we will buy them back as per the contract offer on this page. The time to get your rats is right now. We are shipping almost every day and the rats are the finest, largest, darkest fellows that we have ever had the pleasure of sending to our customers. Whether you raise them for us or not you will make money.

It just occurred to me that it might help if I would tell you each month just exactly what we are feeding at Possum Hollow. You don't need to copy our schedule exactly, but if you get some ideas from it, it might be of more help than just a general article trying to cover everything at once. I might add right now that when we tell you we are feeding one make of feed or another, when we recommend the Crown Iron Works Muskrat Pens, or Semi-Solid Buttermilk or anything else we don't get any discounts, presents, rake-offs, or anything else from any manufacturer whose goods we mention here. I am just telling you what we are doing and I hope it will be interesting and helpful to you.

Adult Pheasants, Wild Turkeys, Peafowl, are getting regular commercial laying mash in hoppers before them all the time. They eat as much of it as they want. Since July first we have been giving them scratch feed in hoppers, all that they want. We are giving them daily whatever greens they will clean up. Cabbage, apples, and pears are available here now, and that's the greens we are using. They have grit of course, charcoal and sand. Each morning I give them Semi-Solid Buttermilk with molasses added, made by Consolidated Products Co., Chicago. This comes in sort of a clabber form and I just put it out on a board and feed each day whatever they will clean up. The milk food is particularly good in avoiding intestinal diseases any time of the year.

Adult quail are getting a little buttermilk. They have a pan of laying mash before them, plenty of greens and grit, and each evening I give them a pan of Pigeon scratch feed, about whatever they will clean up. The Pigeon scratch contains a mixture of small grains. It does not have any cracked corn in it. We like Pratt's Pigeon Mixture, and are using it in preference to Purina or others, because of the Canada peas mixed in it are small, and the quail and doves eat them.

Doves and pigeons are getting pigeon scratch just mentioned. Plenty of sand and grit. A little chard or lettuce.



Large scale Muskrat breeding on a proper marsh, will probably produce pelts at a lower cost than pen breeding. But for producing the very finest and largest rats possible, for breeding better and better rats each year, Pen Breeding will be most satisfactory and most profitable because of the higher price received for Pen Bred Muskrats. One large Muskrat farm reports from two hundred and fifty pens an annual average increase of over thirty young muskrats per female. That's as good or better increase than wild marsh breeding, and you have your rats under complete control all the time and know just what is doing! Then, too, you only need a back yard space 4 x 8 feet!

CONTINUED ON PAGE 2

GET YOUR EGG ORDER IN NOW!

Wholesale Prices in effect until December 31, 1928. You buy now at very lowest prices. Early orders get free eggs besides!

All prices based on orders of 100 eggs. You may order as few eggs as you wish, of any different varieties of pheasants, each egg priced at the 100 rate. If your complete pheasant egg order totals less than 100, add \$1.50 for container. When eggs are shipped, then this container is your property and need not be returned.

Prices are net. No discounts or adjustments allowed on wholesale rates.

Eggs are sent by either parcel post or express. Carrying charges collect. We guarantee each egg paid for to arrive unbroken and will replace all broken eggs immediately, on receipt of bad order notice from express or postal agent.

If for causes beyond our control we are unable to deliver any order booked, all money sent us will be immediately returned. All advance orders accepted under these conditions.

We guarantee all eggs to be fresh, from our own stock, and to have been produced by the most up-to-date and highly skilled methods known. Nothing is left undone to see that the eggs reach you, ready to give you a good hatch of strong, husky chicks. Our egg business grows every year. Possum Hollow eggs give finest results the country over, and get you started with minimum cost.

TERMS: Cash with order. We give 10% extra in eggs (in addition to wholesale rates), on all egg orders paid in full now. For each 10 eggs paid for we send 1 egg extra free (same variety), 10 eggs free with each 100. Get these free extra eggs by sending full amount with your order. Or a 20% deposit will book orders now for you at the wholesale rate. Get your order in at once.

Wholesale Prices on Pheasant Eggs (see note above)

GAME PHEASANTS (for Sportsmen and Fanciers)

Blackneck or Rion Caucausian (*phasianus c. colchicus*).

(The Old English Blackneck)

Eastern Chinese Ringneck (*phasianus c. torquatus*).

(The pure "Chink" as in Oregon)

Ringneck or Common (*phasianus c. vulgaris*).

(The common pheasant usually seen)

Kirghiz Mongolian (*phasianus c. mongolicus*).

(The largest and finest of the ringed varieties)

All above varieties in lots of	100	1000	10,000
April to May 10.....	each 30c	27c	24c
May 10 to May 30.....	each 25c	22½c	20c
June 1 to June 20.....	each 20c	18c	16c
June 20 to July 10.....	each 15c	13½c	12c

FANCY PHEASANTS (for the aviary).

Golden (*chrysolophus pictus*)

Lady Amherst (*chrysolophus amherstiae*)

Chinese Silver (*gennaeus nycthemerus*)

Formosan (*phasianus c. formosans*)

Hagenbecks (*phasianus c. hagenbecki*)

Manchurian Ringnecked (*phasianus c. pallasi*).

Pied or Mottled (*phasianus c.—*)

All above varieties in lots of 100

May and June..... 60c each

RARE PHEASANTS

Reeves or Longtailed (*Syrmaticus reevesii*)

Versicolor or Green Japanese (*Phasianus versicolor*)

White (*Phasianus c. torquatus alb.*)

Melanotus or Blackbacked Kaleege (*Gennaeus melanotus*)

Horsfield or Blackbreasted Kaleege (*Gennaeus horsfeldi*)

Lineated Kaleege (*Gennaeus lineatus*)

Black-throated Golden (*Chrysolophus pictus obscura*)

All the above varieties in lots of 100

May and June..... \$1.00 each

NOTE: In placing the many varieties above in three groups and making one price for all in each group, we reserve the right when accepting orders at wholesale, to make partial substitution of some other variety in the same group when necessary to avoid delay in getting your order filled. In other words, in filling a Golden order for one hundred eggs, we might be short some Golden and fill out the one hundred with Amhersts or Chinese Silver. Most of your eggs, of course, will be the variety ordered. If no substitution is wanted, say so on your order and we'll avoid it if possible.

Swinhoe Pheasant (*Gennaeus swinhoi*) Eggs, \$4.00 each.

Impeyan Pheasant (*Lophophorus impeyanus*) Eggs, \$8.00 each.

Brown Eared or Manchurian Pheasant (*Crossoptilon Mantchuricum*) Eggs, \$4.00 each.

PEAFOWL (Peacocks)

Blue or Indian Eggs, each \$3.00; per dozen, \$30.00.

White " each 8.00; per dozen, 75.00.

Pied or Specked " each 5.00; per dozen, 50.00.

Green or Java " each 10.00; per dozen, 100.00.

Wild Canada Goose Eggs, each \$3.00; per dozen, \$30.00.

WILD TURKEYS

(The Possum Hollow flock is perhaps the finest, largest, and purest bred in the country).

Eggs	In lots of	100	1,000
March, each		\$1.10	99c
April, each		1.00	90c
May, each		.90	81c
June, each		.80	72c

Domestic Turkeys (Eggs from all standard varieties).

Mammoth Bronze

Bourbon Red

Narragansett

Giant White Holland

Buff Turkey Eggs, \$1.50 each.

Black Turkey eggs, \$1.50 each.

Slate Turkey eggs, \$1.50 each.

In lots of	100	1000
Eggs, each	65c	60c

Hungarian Partridge eggs

Ruffed Grouse or Eastern American Partridge

Sharp Tail or Pintail Grouse

Prairie Chicken

In lots of	100	1000
each	\$1.00	each 2.00
each	1.00	each 2.00

QUAIL EGGS

Bob White (Eastern or Northern)

California Valley

Gambels

Scaled or Blue

In lots of	100	1000
each	25c	each 22½c
each	20c	each 18c
each	30c	
each	30c	

Late May, June and July

Wild Mallard Duck Eggs, in lots of 100.

March, 25c each; April, 20c each; May, 15c each; June, 12c each.

Small Belgian or English Gray Call eggs, each .40; \$4.50 dozen.

Imported White English Callers eggs, each .40; 4.50 dozen.

Albino (Pure White) Wild Mallard eggs, each .40; 4.50 dozen.

Black Duck or Black Mallard eggs, each 1.00; 8.00 dozen.

Pintail Duck eggs, each 1.00; 8.00 dozen.

Green Wing Teal Duck eggs, each 1.00; 8.00 dozen.

Blue Wing Teal Duck eggs, each 1.00; 8.00 dozen.

Redheads, Canvasbacks, Bluebills

(Scaup)

eggs, each 2.00; 16.00 dozen.

BANTAM EGGS

Silky

Buff Cochins

Black Cochins

White Cochins

Partridge Cochins

Golden Sebright

Silver Sebright

Black Tail Japanese

Black Rose Comb

White Leghorn

Buff Leghorn

All varieties, eggs in lots of 100, 18c each. In lots of 500, 15c each.

Get your order in now as our supply of some varieties will not be large.

CONTINUED FROM PAGE 1

tuce from the garden when we have it to spare.

Waterfowl are getting grains each evening, about what they will clean up.

Young Pheasants and Turkeys have laying mash before them in hoppers all the time. They have grit and charcoal. We are feeding them all the greens they will eat and each night I am mixing one quart each of scratch feed, pheasant meal, (Spratt's Patent, Newark, N. J.) and Buttermilk together and adding enough of the laying mash to make it not sloppy. I feed it on top of the mash in the hoppers. The birds like it and clean it up pretty well. They eat a little mash along with it. This three quarts is about right for about two to three hundred young pheasants, depending on their size, and about one-half as many two-thirds grown Turks.

Musk rats are getting cabbage, apples, pears or any other green fruit or roots we have, and a little grain occasionally.

Raccoons, Skunks, etc., are getting a mixture of two parts pheasant meal, two parts buttermilk, one part high-grade meat scraps. This is all mixed together with hot water and fed warm toward evening, whatever they will clean up. Of course, we feed any waste meat scraps or table scraps that are available.

If November brings a lot of cold rains and wind I would see that your birds have shelter. They don't need anything elaborate, but just a dry place in which to go during the daytime. They will roost out of doors at night anyway. But a dry place in which they can feed in the daytime will help a lot.

We need more contract breeders. I am particularly anxious to get a couple dozen more new Peafowl breeders that will join us. We always need more pheasants and can use all the quails that you can produce. We have greater demands than we can produce ourselves in spite of the fact that each year we increase our own production. We don't

ever expect to raise enough stock to take care of the demand. If you want to get started with us you can make a lot of money in your spare time as many folks are now doing with us.

These are pretty strenuous days for me. There are dozens of things to do outdoors every minute it seems, but don't hesitate to write me for any advice or help that I can give. If you would like any particular article or information in the November bulletin I would be glad to have you tell me about it.

Contract breeders for 1928 season who have not yet shipped in their stock please do so immediately, or write us just exactly what you have for us,

Earnestly yours,

POSSUM HOLLOW GAME FARM

Wm Rockel

SPECIAL BREEDERS CONTRACT

The demand for Possum Hollow stock has reached such a point that it appears impossible or impractical for us to raise enough game birds and fur animals on one farm. We are increasing our capacity each year, but it seems that the demand increases to a larger extent and we feel that there is an opportunity here for mutual profit. We will pay you for raising stock for us. We need more birds and animals (Muskrats particularly) of Possum Hollow breeding and blood lines than we are able to produce. We offer to sell you choicest breeding stock and agree to buy back any increase that you want to sell to us any time within a five-year period. The provisions of this agreement are as follows:

1. We agree to buy from you all stock raised from the stock you purchase from us, and stock raised from their descendants.
2. We agree to pay you the prices listed on this page, or higher if market conditions or the exceptional quality of your stock justify it.
3. We agree to buy all the stock of our blood lines that you offer us. You are not required to sell it to us, however. You are free to sell it to anybody, or to keep it to increase your foundation stock.
4. We guarantee the stock which we ship to you to be the finest money and skill can produce. If any stock should not live up to this promise, you may return it to us by prepaid express and get your money back, or you may return it by express collect and we'll send other stock in place.
5. We guarantee safe arrival to your express office. We will replace without charge any bird or animal which arrives dead or in bad condition, upon receipt of express agent's bad order report. We want you to raise stock for us. You can't do it unless you have the foundation stock. Replacement shipments go express charges collect.
6. We agree to advise you without charge at any time during the life of this agreement, on any matter relating to the successful raising or keeping of your stock.
7. We agree to send you free the Possum Hollow Bulletin, published for the benefit and inspiration of Possum Hollow customers. This Bulletin has not been published for sale; it is sent by us only to persons especially interested.
8. We agree to ship you the finest stock, and to help you in every possible way to make money. That's the purpose of this agreement.
9. This contract takes effect the day your order is received at our office. It expires in five years, and may be renewed for five-year periods as often as you like.
10. This contract is drawn up to pay you for raising stock for us. It is transferable to some one else with our consent on application to this office.

Shipping tags and complete shipping instructions will be furnished free of charge. You ship only first class stock and advise us before shipping. All shipments to be made to us at Springfield, Ohio.

The receipt of your order binds us automatically to the above agreement, which assures you a market at profitable prices for all the stock you can raise. You can make money with us and we will be very glad to have you join the Possum Hollow family of Contract Breeders.

PRICES WE WILL PAY YOU FOR STOCK RAISED IN 1929

PHEASANTS

Possum Hollow REEVES.....	per pair \$20.00
Possum Hollow VERSICOLOR.....	per pair 20.00
Possum Hollow GOLDEN.....	per pair 8.00
Possum Hollow LADY AMHERST.....	per pair 10.00
Possum Hollow CHINESE SILVER.....	per pair 8.00
Possum Hollow RINGNECK.....	per pair 5.00
Possum Hollow MONGOLIAN.....	per pair 5.00
Possum Hollow BLACKNECK.....	per pair 5.00
Possum Hollow LINEATED.....	per pair 50.00
Possum Hollow MANCHURIAN EARED.....	per pair 65.00
Possum Hollow SWINHOLE.....	per pair 75.00
Possum Hollow IMPEYAN.....	per pair 120.00

Cut Here

Find enclosed \$....., for which send me at once, under your Breeder's Buy-Back Contract, and your Complete Satisfaction Guarantee, the following:

Ship to.....
P. O. Address.....
City.....State.....

You can start with either adult birds or the hatching eggs. Young pheasants are ready to ship to us when about full grown (September, October and November). Prices are listed in pairs, but we are always able to use extra cocks or hens if you have more of one than the other.

PRICES WE WILL PAY YOU FOR STOCK RAISED IN 1929

ANIMALS

Possum Hollow RACCOONS.....	per pair \$20.00
Possum Hollow SKUNKS, deodorized, STAR and SPLITCAP.....	per pair \$8.00 to 12.00
Possum Hollow MINK.....	per pair 60.00 to 75.00
Possum Hollow MUSKRAT.....	per pair 10.00
Possum Hollow O'POSSUM.....	per pair 3.00
Possum Hollow RED FOX.....	per pair 20.00
Possum Hollow CHINCHILLA FUR RABBITS.....	.50c pound
Possum Hollow NEW ZEALAND REDS, NEW ZEALAND WHITES, FLEMISH GIANTS.....	.35c pound

MISCELLANEOUS

Possum Hollow BLUE PEA FOWL.....	per pair \$20.00
Possum Hollow WILD TURKEYS.....	per pair 12.00
Possum Hollow BRONZE BOURBON RED NARRAGANSETT WHITE HOLLAND.....	per pair 8.00
Possum Hollow WILD MALLARD DUCKS.....	per pair 3.00
Possum Hollow BLACK DUCKS.....	per pair 6.00
Possum Hollow GRAY CALL DUCKS, small.....	per pair 5.00
Possum Hollow GRAY CALL DUCKS, average.....	per pair 3.00
Possum Hollow WHITE CALL.....	per pair 4.00
Possum Hollow WOOD DUCKS.....	per pair 16.00
Possum Hollow SILKY BANTAMS (half grown).....	per pair \$1.50 to 2.50
Possum Hollow COCHIN BANTAMS (half grown).....	per pair 1.50 to 2.50
Possum Hollow BANTAMS (other varieties) (half grown).....	per pair 1.50 to 2.50

All prices are based on receipt of good healthy stock of POSSUM HOLLOW blood lines, reasonably matured, delivered to Springfield, Ohio. Pay checks will be mailed to you promptly.

References: Lagonda-Citizens National Bank, Springfield, Ohio; Guaranty Trust Company of New York; or ask The Postmaster, Springfield, Ohio; The Express Agent, Springfield, Ohio; any State Game Department or Commissioner, or any Outdoor Magazine.

These are the prices we will pay you for stock raised from our foundation blood lines. We are offering a special discount for egg orders booked now. Prices of breeding stock are lower now than they will be in the spring, so it is much to your advantage to secure whatever stock you want as soon as possible. We ship only the very choicest stock on these contract orders. This agreement automatically takes effect the day your order is received in our office and any subsequent orders may be placed under that contract. We are offering this buy-back agreement to secure an additional supply of our stock for next year and the years to come. As soon as we have a sufficient number of contract breeders booked for each of the different varieties we need, the buy-back offer naturally will be withdrawn. The agreement is one that will prove very much to your advantage. When you are buying breeders of any kind or another or hatching eggs you might just as well have a guaranteed market ready for them. It doesn't cost you any more. Get your order in right away and we can make you splendid selections. There's an order blank right here.

Possum Hollow Bulletins Will be Sent FREE Each Month to all 1928 Customers

If we have not had an order from you this year we assume you are no longer interested, and will take your name off our mailing list, unless we hear to the contrary. We want to make this little bulletin more interesting and of greater value each month and welcome your suggestions. We are sure that those buying stock will be glad to get it and we feel that those who are interested, but not ready to buy will be glad to send us the \$1.00 requested, for the next twelve issues. If you are sending us an order you will get the bulletins anyway. If not please use the coupon below. We have great plans for the bulletin and I would like for you to get them all.

Cut Here

Enclosed find one dollar (\$1.00) to pay for the next twelve issues of the "Possum Hollow Bulletin" as issued. And send me free, postpaid, immediately the Two New Books, "How to Make Money With Pheasants" and "Fur Breeding For Profit." If I send you an order amounting to \$5.00 or more within six months from date, this \$1.00 is to apply toward that order. All the Bulletins will be sent me just the same, free of charge.

Name.....
Address.....

Do you believe in Possum Hollow? Does the Possum Hollow guarantee mean anything to you? Buy the stock you want, anywhere, at any price. Buy the same thing then from Possum Hollow, at our regular advertised price. Compare the two. If the Possum Hollow stock isn't better than the other, send it back! If your Possum Hollow stock isn't better than you expected any stock could be, regardless of price, worth more than you paid, send it back. We'll return your money, every cent.

Now try and buy stock elsewhere under a guarantee like this!

THE POSSUM HOLLOW GUARANTEE

When your order is received, put the stock in your pens and inspect them carefully. If you are then of the opinion that you can buy better stock, anywhere, at any price,—then feed, water and rest the birds or animals for 24 hours, put them back in their crates with food and water, and return them to us by paid express. Your money will be immediately refunded without question, argument or delay.

RAISE MUSKRATS FOR US!

10 to 30% discount on immediate orders. We need 150 additional Muskrat Contract Breeders. The first 50 that send their orders in can get theirs at reduced prices. Get your Muskrats now at this great saving. Possum Hollow 'Rats are the finest money can buy. Complete Satisfaction. Safe, Live Arrival guaranteed.

POSSUM HOLLOW MARSH STRAIN EXTRA LARGE

Regular Price.....per pair \$20.00
Discounts for first 50 orders only.
Orders for 1 pair, less 10%

@ \$18.00.....save \$2.00

Orders for 2 pair, less 15%

@ \$17.00.....save 6.00

Orders for 5 pair, less 20%

@ \$16.00.....save 20.00

Orders for 10 pair, less 25%

@ \$15.00.....save 50.00

Orders for 20 pair, less 10%

@ \$14.00.....save 120.00

Write for special prices per 100 and 1,000.

October 5, 1928

Dear Sir: I received the Muskrats which you sent me and they came in good condition. They were somewhat stiff from the long trip, but they soon got over with that. I hope they will come along in fine shape, and if they do I will probably send some back in a year or so, for I still have the Breeder's Contract. I'll let you know what luck I am having in about a month or so.—William Allesio, P. O. Box 1240, Pittsfield, Mass.



"The Rest of Us Are in the Nest, so Mother Won't Get too Excited While the Photographer is Working."

Four or five litters of 6 or 7 each! No wonder Muskrat farming pays.

Possum Hollow Pen-Raised, Pen-Bred Strain \$30.00 pair; females, \$22.00.

Possum Hollow Marsh Strain, Extra Large, \$20.00 pair; females, \$16.00.

Less 10 to 30% discount if you order at once! Send only one-fifth of amount with order. Pay express-man balance due C. O. D. Safe, Live Arrival guaranteed.

POSSUM HOLLOW PEN-RAISED PEN-BRED STRAIN

Regular Price.....per pair \$30.00
Discount good for first 50 orders only.

Orders for 1 pair, less 10%

@ \$27.00.....save 3.00

Orders for 2 pair, less 15%

@ \$25.50.....save 9.00

Orders for 5 pair, less 20%

@ \$24.00.....save 30.00

Orders for 10 pair, less 25%

@ \$22.50.....save 75.00

Orders for 20 pair, less 30%

@ \$21.00.....save 180.00

50 pair lots @ \$19.50. Supply limited.

October 12, 1928

Received Muskrat this morning. I put him in pool last night. He was very active and a very good type of fur. Am very well satisfied with color.

—A. C. Opperman, Jr., 1611 Lafayette Ave., St. Louis, Mo.